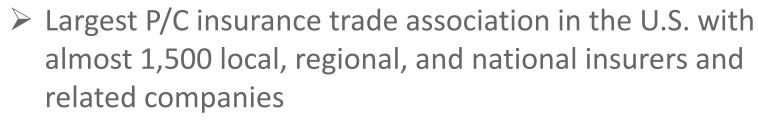


SHAPING OUR MUTUAL FUTURE®

NEVADA DIVISION OF INSURANCE P/C ADVISORY COMMITTEE JANUARY 2025

NAMIC AT A GLANCE



- Six of the top 10 property/casualty companies in the U.S.
- 67% of Auto, 55% of Homeowners', and 32% of Business insurance markets in the U.S.
- 25 advocates and policy experts in Washington, DC and across the U.S.
- Serving best interests of mutual property/casualty insurance companies and policyholders for more than 125 years







WE HAVE ENTERED A "NEW ERA OF RISK"

- Several pressures are converging on the P/C industry all at once:
 - Extreme Weather
 - Inflation & Economic Pressures
 - Litigation Abuse
 - "...Everything, Everywhere, All at Once..."



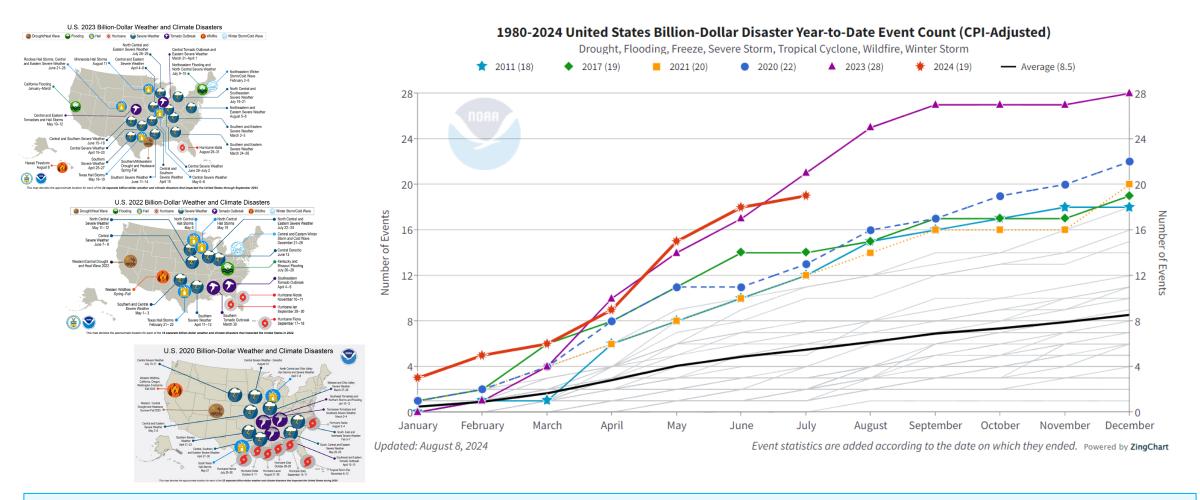


MEETING THE NEW ERA OF RISK

- P/C insurers have always sought to help policyholders identify, minimize, and mitigate risks
- Best ways to protect companies and policyholders moving forward:
 - Promote mitigation and resiliency <u>before</u> extreme weather events
 - Preserve and expand tools for accurate pricing which increases competition
 - Identify potential solutions to rising costs – "bend the curve"
 - Put guardrails around litigation abuse



NEW ERA OF RISK: EXTREME WEATHER



<u>NCEI</u>: For U.S. weather/climate disasters since 1980 where overall damages/costs exceeded \$1 billion (CPI adjusted to 2024), total costs of these 395 events alone were over \$2.770 trillion and 16,499 lives.

NEW ERA OF RISK: EXTREME WEATHER

- Weather is not new to insurers, but...
 - New frequency <u>and</u> severity of storms
 - More hurricanes, severe convective storms, and wildfires complicate carrier efforts to help policyholders rebuild
- > So, let's work together to get ahead of it
 - State funding for mitigation
 - NCOIL passed "Strengthen Homes" Model Act
 - Building Codes
- Climate risk / Catastrophe Data
 - NAIC's PCMI Data Call
- Regulatory Reforms
 - Reinsurance restrictions
 - FAIR Plan Assessments
 - CAT Model Use in Rating / Underwriting
 - Rate Review and Approval Process











NEW ERA OF RISK: EXTREME WEATHER SOLUTIONS





On average, 10 natural disasters occur in the U.S. each year that cost \$1 billion or more.

Every \$1 invested in resilience and preparedness saves \$13



See: https://www.uschamber.com/security/the-preparedness-payoff-the-economic-benefits-of-investing-in-climate-resilience



NEW ERA OF RISK: INFLATION AND ECONOMIC PRESSURE

- While general inflation is finally cooling, it's not that simple for P/C insurers
- Continued elevated prices and supply chain challenges for the things insurers most often pay for:
 - Auto parts
 - Auto labor
 - Building materials
- Frequency and severity trends are not promising
 - Continued deteriorated driving behavior
 - Safer cars but deadlier crashes
- Reinsurance capacity and cost challenges, while less dire than in 2022 – 2024, remain a going concern





NEW ERA OF RISK: ECONOMIC PRESSURE SOLUTIONS

- Promote sound underwriting
- Embrace consumer choice and competition
- Remove restrictions on discounts and rebates
 - Technology that benefits consumers
 - Aerial Imagery
 - Artificial Intelligence / Machine Learning
- Improve safety to reduce underlying risks
 - Auto safety
 - Building codes
- Improve financial education and literacy



NAMIC ISSUE ANALYSIS

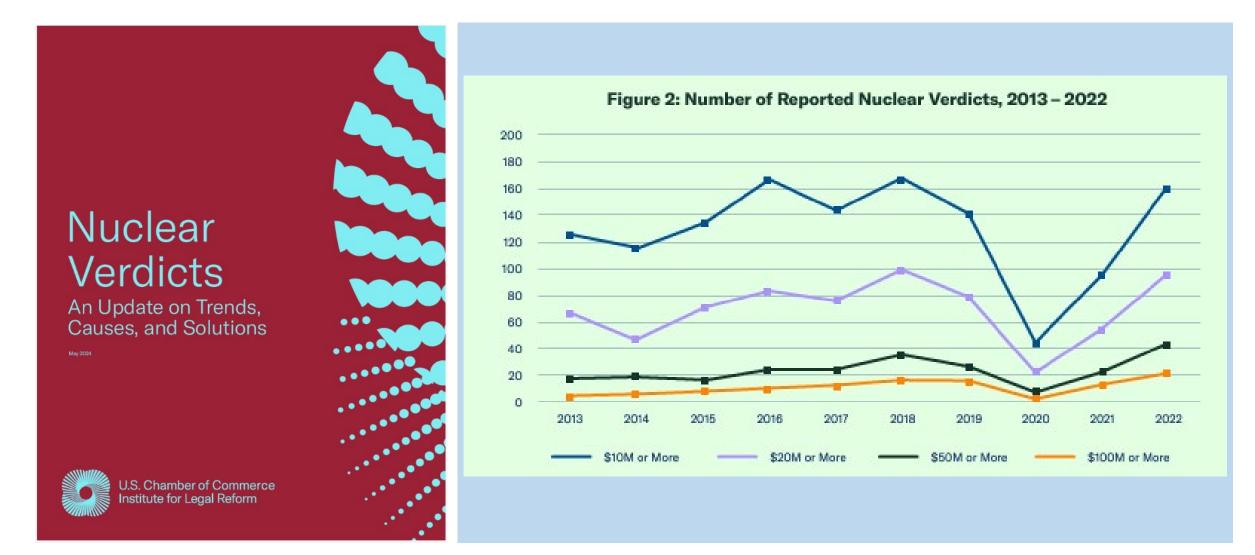
WHY YOUR INSURANCE COSTS WHAT IT DOES: A RISK-BASED PRICING PRIMER

> TONY COTTO Director of Auto and Underwriting Policy National Association of Mutual Insurance Companies

> > ww.namic.org



NEW ERA OF RISK: LEGAL SYSTEM ABUSES ESCALATE



Source: https://instituteforlegalreform.com/wp-content/uploads/2024/05/ILR-2024-Nuclear-Verdicts-Study.pdf



NEW ERA OF RISK: CURBING LAWSUIT ABUSE

> Concerning trends and proposals from policymakers:

- Nuclear and now thermonuclear verdicts
- Expansion of bad faith provisions and *qui tam* provisions in law disempowering regulators
- Pre-judgment interest
- Storm scammers
- Menu of solutions:
 - Third Party Litigation Funding reforms
 - Implement / preserve caps on non-economic damages
 - Limit fee-shifting and phantom damages
 - Prohibit assignment of benefits
 - More robust oversight of public adjusters
 - Look to Florida & Louisiana reforms









SOCIAL INFLATION IS COMPLICATED AND COSTLY – A FIVE-PART SERIES EXAMINING SOCIAL INFLATION AND ITS IMPACT ON INSURERS



- Bend the curve via package of <u>mitigation and resiliency steps</u> grants, savings accounts, building codes to land use...
- Retain discipline with fundamentals like risk-based pricing, consumer choice, and market-based competition
- Put guardrails around litigation and take steps to combat legal system abuse
- Insurers will work with consumers and regulators to reduce those risks we can control wherever possible



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QUESTIONS?

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